

CALABASAS POST

DECEMBER 2010

A CALABASAS CHAMBER OF COMMERCE™ PUBLICATION

WWW.CALABASASCHAMBER.COM

Mission Statement:
The purpose of the Calabasas Chamber of Commerce™ is to enhance and support our members' business success.

Chairman's Message

By Kimberly Bordonaro, ProStyle Image



With the passing of each year, I partake in a tradition of sorts: reflecting on the past year, writing down successes, determining areas to improve upon, and mapping out plans for the next year. I encourage you to do the same in all areas of your life, professional and personal. Celebrate your 2010 achievements and show yourself compassion for what may not have gone as you had planned. Remember, each year gives us a fresh start to make our life that which we wish it to be.

And how quickly this year has passed! The Chamber has celebrated many accomplishments in 2010:

- We've started new programs such as "Coffee with Carol" and the "Up-Close and Personal" series that many members utilized to benefit their businesses through strategic connections and marketing ideas;
- Our annual Wine Tasting and Silent Auction has become a premier "see and be seen" networking event with our sponsors lining up to participate;
- The Annual Pumpkin Festival was once again a community event with the City of Calabasas in bringing thousands of families to enjoy a weekend of fun and festivities.
- And our breakfast programs and networking mixers continue to add value to our members and act as a perfect setting to generate new business, establish and build relationships, and learn new skills to benefit member businesses of all sizes.

I'd like to thank our Board of Directors, Deputies, and Chamber Staff who have diligently worked throughout the year to provide a Chamber experience for our members like none other. I'd especially like to thank Carol Washburn for the outstanding job she continues to do for our Chamber. There have been too many late nights and weekends that I've found her at the Chamber offices putting the finishing touches on our events and publications so that we may look back at a successful year. Thank you, Carol!

Additionally, I would like to thank all of you all for your support and encouragement over the past year. It has been an honor to serve as your Chairman of the Board. I am proud to pass the gavel to such an exceptional member, Brenda Johnson, your new Chair for 2011. Brenda is the owner of Calabasas Pharmacy and has been part of our Chamber since 1996. She is a long-time board member and leader of our business community and will serve us well with innovative ideas, programs, and direction.

Wishing you the happiest of holidays and a very Happy New Year!



The November Breakfast program at the Hilton Garden Inn - Calabasas was the setting for introducing the Calabasas Chamber's newest members who received their Member Plaques. (L-r) Carol Washburn, Chamber President and CEO; **Van Lai and Hillary Boyd, The Daily Method; Paul Gross, Amazing Memories; Tracy Ash and Carol Kiarashpour, Pure Hair and Shave Studio; La Donna and Alan Elliott, Pastors for Olivet Foursquare Church** and Tinalyn Firestone, Business Development Consultant for the Calabasas Chamber.



The Calabasas Chamber celebrated the Grand Opening of **Beds Unlimited** on November 9th with the Canoga Park/West Hills Chamber of Commerce. Beds Unlimited owner Lucie Volotsky was presented a framed certificate on the opening of her second store located at 21522 Ventura Blvd. in Woodland Hills. (L-r) Randall Pelter, Graphic Sales West, Inc.; Michelle Paquette, All Ways Consulting; **Al Rosenberg, Beds Unlimited; Lucie Volotsky, Owner, Beds Unlimited;** Amanda Beck, Hub International Insurance, Inc.; Dana Rolland, Atmosphere Events and Catering; Bob J. Epstein, Attorney at Law and Steve Brevodoro, Brevodoro Insurance Agency.

The **CALABASAS POST** is a publication of the Calabasas Chamber of Commerce, 23564 Calabasas Road, Suite 101 Calabasas, CA 91302 818.222.5680 / Fax 818.222.5690 E-mail: info@calabasaschamber.com Office Hours: 9:00 a.m. to 5:00 p.m., M - Th 9:00 a.m. to 1:00 p.m., Friday www.calabasaschamber.com

2010 Board Of Directors

Chairman of the Board

Kimberly Bordonaro (2006)
ProStyle Image, 818.468.4670

First Vice Chair

Elena Yasno (2008)
Ticket to Travel, 818.222.0252

Vice Chair Finance

Matthew Pime (2006)
New England Financial, 818.999.2800

Vice Chair Governmental Affairs

Martin Seda (2005)
AXA Advisors, LLC, 818.587.4297

Vice Chair Chamber Development

Jeff Blum (2007)
Raymond James & Associates, Inc.
805.373.5682

Vice Chair Membership

Trevis Rucci (2008)
New England Financial, 818.999.2800

Immediate Past Chair

Doug Ridley (2006)
Adelman Enterprises, Inc.
805.436.0410

Brenda Johnson (2006)

Calabasas Pharmacy
818.223.8656

Rick Lemmo (2008)

Caruso Affiliated, 323.900.8122

Don Lucove, CPA (2008)

Lucove, Say & Company
818.224.4411

Barbara McDaniel (2005)

Prudential California Realty – Calabasas
818.425.1502

Jeff Morton (2007)

AmeriFund Lending Group
818.621.0308

Michelle Paquette (2009)

All Ways Consulting, 310.429.7117

Jami Taguchi (2009)

Take Shape For Life, 818.585.4403

Chamber Staff

Carol Washburn, President/CEO
Tinalyn Firestone, Business Development Consultant
Cheryl Frotton, Administrative Assistant

Newsletter Design

Diana LaPointe
DJW Design, 818.730.7215

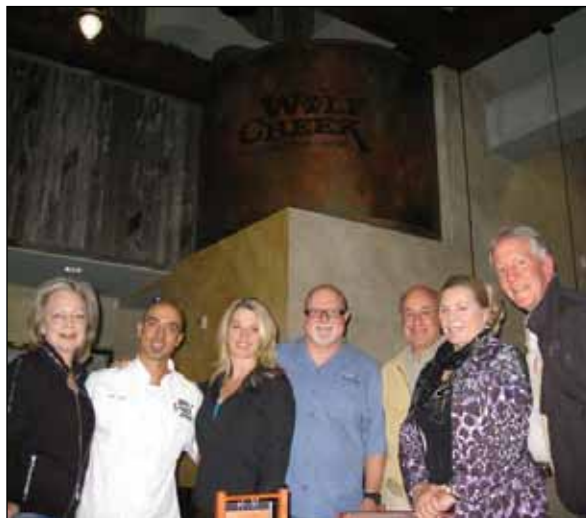
LEGISLATIVE UPDATE

By Martin Seda, Economic & Governmental Affairs Committee Chair

The Las Virgenes Municipal Water District hosted the Committee's November 1st meeting. We opened the meeting with our public representatives highlighting key concerns affecting their jurisdictions and stakeholders as follows:

- 1. Water Conservation – Carlos Reyes, Director of Resource Conservation and Public Outreach from the Las Virgenes Municipal Water District (LVMWD), updated us on a number of developments:**
 - a. Our recent cooler weather has promoted reduced water demand throughout the District.
 - b. Based upon current expectations regarding water supply, LVMWD may be able to eliminate water budgets for next year. This will be dependant upon LVMWD being able to purchase water at regular rates to meet demand.
 - c. Surcharges that were collected by LVMWD during last season from water users will be reimbursed.
- 2. County Update – Tim Pershing, representing Supervisor Zev Yaroslavsky's Office, discussed some recent developments for his office:**
 - a. The budget continues to be a moving target at the County level due to ongoing negotiation about the details of the Governor's Budget compromise.
 - b. Estimates of the State Budget impact at a Department level will be forth coming.
 - c. The County has been in better fiscal shape than many municipal organizations due to its "rainy day" reserve. But this year will be more difficult because most of the reserve has been depleted. To date, layoffs have been avoided by not replacing employees that have departed.
 - d. The Brown Administration will be reviewing the current budget and will likely request changes before a final budget is adopted. We should not expect this to happen before February 2011.
- 3. Public Safety – Michele Dornfest, chair of the Calabasas Public Safety Commission, reported:**
 - a. Carlos Reyes was the commission's guest speaker at its last quarterly meeting.
 - b. Workshops involving key stakeholders and the public are being used as its primary vehicle for education on public safety issues. The City of Malibu is participating in the workshops along with other area stakeholders.
 - c. The Great California Shakeout Drill on October 15th was very successful since it included over eight million participants Statewide.

Our next committee meeting will be on December 6th at 12:00 noon. It will be our first meeting at a new location, the Riviera Restaurant at 23683 Calabasas Road (across from the Calabasas Commons). Please join us to learn about key issues facing your community.



Enjoying a night on the town celebrating the opening of Calabasas's newest restaurant, **Wolf Creek Restaurant and Brewing Company**, are Carol Washburn, Calabasas Chamber CEO; Chef Jesus De La Torre; Laina and Rob McSerren, Wolf Creek Owners and Brewmaster; Tony Coroalles, Calabasas City Manager and his wife Patty, and Dennis Washburn, Calabasas Mayor pro Tem.

Wolf Creek is located in The Summit at Calabasas at 26787 Agoura Road in Calabasas and features great food, house-made desserts and fine hand-crafted brews.

Visit www.wolfcreekbrewingco.com.

GOOD MORNING, CALABASAS!

Bob Epstein will moderate the *Good Morning Calabasas! Breakfast* on Thursday, December 9th starting at 7:15 a.m. at the Hilton Garden Inn – Calabasas. The program format is Table Top Networking with the theme, “**Getting What You Need Out of the Chamber.**” Make your reservation today and bring plenty of business cards to share and company brochures for the Marketing Display table. Don't forget to rehearse your 30-second business introduction.



Thank you to Ron Supancic from The Law Collaborative Los Angeles for moderating the November Breakfast program. Special thanks to the following people for their generous door prizes at the November Breakfast: Ron Supancic, **The Law Collaborative**; Wayne Levine, **BetterMen.Org**; Karyn Noskin, **Melaleuca**; Al Rosenberg, **Beds Unlimited**; Hank Yuloff, **Send Out Cards** and **Bob Epstein, Attorney at Law**. Bringing a door prize to the Breakfast is a great way to publicize your business!

Chamber members and the general public are invited to attend the monthly Breakfast program. The cost is \$15 Members; \$18 for Non-Members. Please call Cheryl Frotton at 818.222.5680 to make your reservation. No shows will be charged.

December Breakfast Sponsor:



Serge Rodnunsky

t: 818.888.6000
c: 818.625.0161
f: 818.888.6006
5525 Oakdale Avenue Suite 130
Woodland Hills, CA 91364
serge.rodnunsky@gmail.com

ACURA
101 West

24650 Calabasas Rd., Calabasas, CA 91302

Joe Donato
Senior Sales Consultant



(818) 222-5555
Fax (818) 222-6847
www.acura101west.net

Holiday Mixer

Westfield Topanga
6600 Topanga Canyon Blvd.,
Canoga Park

Thursday, December 2

6:00 p.m. to 8:00 p.m.

**Participating: Calabasas, Canoga Park-
West Hills and Woodland Hills-Tarzana
Chambers of Commerce**

**Holiday Cheer!
Refreshments and Networking**

Admission: FREE Members; \$5 Non-Members

Reservations Required!
Call the Chamber Office at 818.222.5680
or Email: info@calabasaschamber.com



Did You Know?

For each business referred to the
Chamber, you will receive a \$25
discount on your membership dues



The Calabasas and Woodland Hills - Tarzana Chambers of Commerce celebrated the best of **Pierce College Farm Center's Sixth Annual Halloween Harvest Festival** and enjoyed the fun, food and frights of Halloween. Chamber members had a chance to meet the new Pierce College President, Kathleen Burke-Kelly, center, and the leaders, faculty and friends of Pierce College.

WELCOME, NEW MEMBERS

BRIGHT INSURANCE AGENCY – Is a full service Farmers Insurance Agency providing Auto, Home, Life, Business Products and Financial Services.

Kimberly Bright

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(818) 212-1406
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Erika Wirkkala

20700 Ventura Blvd. #328
Woodland Hills, CA 91364
(818) 425-0998
www.trecommunications.com

AMAZING MEMORIES, INC. – We partner with non-profit and charitable organizations by selling our wide range of sports and celebrity memorabilia at fundraising events.

Paul Gross

22640 Jameson Drive
Calabasas, CA 91302
(818) 888-9971
www.amazingmemories.com

FRESH BROTHERS – Giving Chicago Pizza a fresh new California twist. Call for meetings, birthdays, team parties catering and more.

Adam Goldberg

4751 Commons Way
Calabasas, CA 91302
(818) 225-7555
www.freshbrothers.com

POSTAL ANNEX – Provides services for both business and personal tasks. We are experts in packaging a wide variety of box sizes, shipping services, copy and print shop.

Paul Estekhara

23371 Mulholland Drive
Woodland Hills, CA 91364
(818) 224-2118
pawoodlandhills@sbcglobal.net

WINE SHOP AT HOME – In home wine

tastings that make discovering and purchasing great wine effortless and fun. Share wine and food with family and friends in the comfort of your home.

Nelson Lopez

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Simi Valley, CA 93063
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www.wineshopathome.com/nelsonlopez

THE DAILEY METHOD – Is a unique combination of ballet barre work, core conditioning, stretching and orthopedic exercise.

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Calabasas, CA 91302
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www.thedaileymethod.com

DREAMPOST PRODUCTIONS – Is a productions and post production company serving your video and film needs in all forms of electronic visual medium. Expertise in producing corporate events, weddings and special events.

Jack Winch

5324 Las Virgenes Road #5
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(323) 646-8860
www.dreampost.tv

VALLEY INTERFAITH COUNCIL – Unites people of conscience in interfaith action to build bridges of understanding, service and justice.

Sylvia Gloozman

4505 Las Virgenes Road #211
Calabasas, CA 91302
(818) 880-4842
www.vic-la.org

Advertising Opportunities!

Three great ways to reach the local community:

- ✓ Place a flyer in our monthly newsletter
- ✓ Place an ad in the newsletter
- ✓ Advertise online on the Chamber website

Call the Calabasas Chamber Office at 818.222.5680.



Did you know Home-Based Businesses can book a ribbon cutting ceremony by the Calabasas Chamber of Commerce?

Please call Carol Washburn at 818.222.5680 for more details and to set up an appointment.



HALLOWEEN MEGA MIXER HIGHLIGHTS



THANK YOU, RENEWING MEMBERS

1982

Las Virgenes Municipal Water District

1983

US Bank

Mercedes Benz of Calabasas

1987

Good Nite Inn

1988

Archstone Calabasas

1991

AMF Woodlake Lanes

Brevidoro Insurance Agency

Renaissance Agoura Hills Hotel

1997

The Wellness Community Valley/Ventura

The Commons at Calabasas, A Caruso Affiliated Property

1998

The UPS Store #1093

1999

Kiwanis Club of Calabasas-Agoura

2000

The Ryland Group

2001

Texaco Xpress Lube

2005

Sunrise Assisted Living of Woodland Hills

2006

Team Play Events

2007

Atmosphere Events and Catering

2009

Dilbeck Estates, Christie's Great Estates – Andrea Volore

Lobo Castle

Belmont Village of Encino

Diamond Auto Body, West



Carol Washburn and Chamber Deputies welcome **Olivet – Foursquare Church** to the Calabasas Chamber. (L-r) Carol Washburn, Chamber President and CEO; Ron Supancic, The Law Collaborative; Marcey Verity-Viner, American Cancer Society; **Pastors La Donna and Alan Elliott, Olivet Foursquare Church**; Saleem Saleem, RMS Direct; Jacqueline Souza, Souza & Associates. Church services are held on Sunday at 10:00 a.m. at Juan Bautista De Anza Park. For more information, visit: www.info@olivetfoursquarechurch.org.

Order Your Personal Magnetic Name Badge



For the low price of \$12, receive a distinctive green magnetic badge with engraved white lettering to publicize your business at functions you attend. You may place your badge order through the

Chamber office at 818.222.5680.

Sponsor a Chamber Breakfast or Luncheon

For a \$150 Sponsorship, you and your employees will be the "Host" of the program, greeting fellow Chamber Members and their guests. The sponsorship also includes ■ a 5-minute presentation about your company and an introduction of your employees, ■ a premiere marketing table to display your company's goods and services, ■ your company and logo posted on the Chamber's website home page with the luncheon article and a link to your website, ■ a business card ad in the Calabasas Post, and ■ a complimentary meal. Call Carol at the Chamber Office: 818.222.5680.





Chamber Deputies welcome new member **Paul Gross from Amazing Memories** at a Ribbon Cutting Ceremony at the Hilton Garden Inn on November 10th. (L-r) Jacqueline Souza, Souza & Associates; Ron Supancic, The Law Collaborative; **Paul Gross, Amazing Memories**; Saleem Saleem, RMS Direct and Carol Washburn, Chamber President and CEO. Visit: www.amazingmemories.com.



COFFEE WITH CAROL

A monthly meet and greet at the Calabasas Chamber of Commerce office where members can come and discuss their business with our President and CEO, Carol Washburn and our Chairman of the Board Kimberly Bordonaro and members of our Deputy Committee. Together, we will help you find ways to best utilize your membership and help you succeed with your business goals. We encourage you to write out your business goals for this year and bring them with you.

Advance reservations are required and space is limited to foster an intimate atmosphere where everyone will be able to discuss their needs. **Next "Coffee" is on December 14th.**

Reserve your spot by calling (818) 222-5680 today!

Remember-A-Member

Congratulations to Dana Rolland, Atmosphere Events and Catering and Les Sumpter, A Rental Connection, for winning the Remember-A-Member drawing this past month. Both won a free admission to the December Breakfast.

SBDC Presents...

Small Business Workshop

**"Monster Marketing Mistakes"
and how they are hurting your business!**

Thursday, December 2

10:00 a.m. to 1:00 p.m.

**Premier America Credit Union
19867 Prairie St., Chatsworth**

FREE

Monster Marketing Mistakes may be hurting your business and costing you money! Find out if you are making these mistakes in your business by bringing and discussing your marketing, advertising and selling materials (business cards, flyers, website, advertisements and more) to an expert for his comments and suggestions. Learn what to do and what not to do to grow your business. This highly interactive event is limited to only 20 attendees.

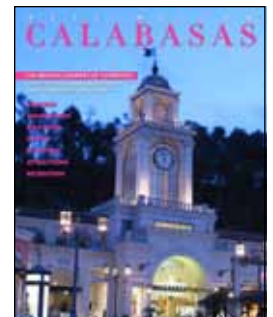
**Reservations required: www.cocsbdc.org
and click on 'Calendar' or call 661.362.5900
Please arrive 10 minutes early to check in.**

Greetings from the Calabasas Chamber!

Thank you for your business this year. It has been a pleasure helping you reach your goals, and we look forward to contributing to your success in 2011. We wish you a prosperous and happy new year!

2010-2011 Calabasas Chamber Directory Available at the Chamber

DESTINATION CALABASAS, the 2010-2011 Calabasas Chamber of Commerce Business Directory & Community Guide is available at the Chamber and locations throughout the community. Call the Chamber for additional copies to give away to your customers at 818.222.5680.



C A L E N D A R

DECEMBER 2010

- 2 Thursday, 6:00 p.m. - 8:00 p.m.
Holiday Mixer at Westfield Topanga Shopping Center
6600 Topanga Canyon Blvd.,
Canoga Park
- 4 Saturday, 9 a.m. until 3 p.m.
Chamber Board Retreat
Gelson's Village – Calabasas
Multipurpose Room
- 6 Monday, 12:00 Noon
EGAC Committee Meeting
Riviera Restaurant
23683 Calabasas Rd., Calabasas
- 8 Tuesday, 5:00 p.m.
Deputy Meeting and Dinner
Wolf Creek Restaurant
26787 Agoura Rd., Calabasas
- 9 Thursday, 7:15 a.m. – 8:45 a.m.
**Good Morning Calabasas!
Chamber Networking Breakfast**
Hilton Garden Inn – Calabasas
24150 Park Sorrento, Calabasas
- 10 Saturday, 9:00 a.m. to 5:00 p.m.
**Holiday Fest
Courtyard at the Commons**
Sidewalk Sales, Holiday
Entertainment, Raffle Prizes!
- 14 Tuesday, 8:30 a.m. – 10:00 a.m.
Coffee with Carol
Chamber Conference Room
23564 Calabasas Rd. #101
Reservations Required!
- 24 Friday
Christmas Eve
Chamber Office Closed
- 31 Friday
New Year's Eve
Chamber Office closed



JANUARY 2011

- 3 Monday, 12:00 Noon
EGAC Committee Meeting
Riviera Restaurant
23683 Calabasas Rd., Calabasas
- 4 Tuesday, 5:00 p.m.
Deputy Meeting
Chamber Office
- 11 Tuesday, 8:30 a.m. - 10:00 a.m.
Coffee with Carol
Chamber Conference Room
23564 Calabasas Road, #101
Reservations required!
- 12 Monday, 5:30 p.m.
PR. Task Force Committee Meeting
Chamber Office
- 13 Thursday, 7:15 a.m. – 8:45 a.m.
**Good Morning, Calabasas!
Chamber Networking Breakfast**
Hilton Garden Inn - Calabasas
24150 Park Sorrento, Calabasas
- 17 Monday
Martin Luther King Day
Chamber Office closed
- 18 Tuesday, 9:30 a.m.
**Education/Green Task Force
Committee Meeting**
Chamber Office
- 25 Tuesday, 5:00 p.m.
Board of Directors Meeting
Acura 101 West
- 29 Saturday, 6:00 p.m. – 11:00 p.m.
**Installation Dinner &
Awards Ceremony**
Calabasas Country Club
4515 Park Entrada, Calabasas

Holiday Fest

Courtyard at the Commons

Saturday, December 11

9:30 am: Annual Breakfast with Santa at Cosmos Grill

10 am to 5 pm: HOLIDAY FESTIVAL

- Photos with Santa • Sidewalk Sales*
- Holiday crafts at Color Me Mine*
- D.J. spinning holiday music*
- Holiday Entertainment by local musicians*
- Raffle prizes donated by merchants*
- Informal Holiday fashion show*



**Stop by the Calabasas Chamber
Table and say "Hello!"**



John Parker, newly elected Chairman of the Board for the United Chambers of Commerce is pictured with Marian Jocz, Executive Director of the United Chambers of Commerce and Carol Washburn, Calabasas Chamber President and CEO. The election took place at the United Chamber's Legislative Aides Recognition Luncheon held at the Porter Valley Country Club on November 10th. Seventy people attended representing many Chambers of Commerce, and 19 legislative reps were recognized with a certificate of commendation.



Westfield Holiday Chamber Mixer

Thursday, December 2

6pm - 8pm

Center Court
near Neiman Marcus

Join your local Chamber of
Commerce and Westfield for
a holiday celebration.

6th Annual Rose Goldwater
Community Service Award
presented at 7:30PM

Westfield
Topanga

6600 Topanga Canyon Blvd.
Canoga Park, CA 91303
818.594.8732
www.westfield.com



MEMBER-TO-MEMBER TRADING POST

The following discounts are provided by Calabasas Chamber members as a service to other members. Discounts apply only to current members of the Calabasas Chamber of Commerce and are nontransferable. Business owners may post their own member-to-member discounts in the *Calabasas Post* by contacting the Calabasas Chamber at (818) 222-5680.

A Rental Connection

Les Sumpter, (818) 883-7368
10% discount on stock items

Acura 101 West

Joe Donato, (818) 222-5555
Call for special fleet pricing

All Animals Medical Center

Kerry Milliken, DVM & Attila Molnar, DVM, (818) 591-2773
10% off medical service for new clients

All Ways Consulting

Michelle Paquette, (310) 429-7117
20% off first coaching session

Ameriprise Financial Services, Inc.

Christopher C. Soulios, (310) 944-2488
1-hour complimentary consultation

Atmosphere Events and Catering

Dana Rolland, (310) 403-1214
5% off for new clients!! (first time only)

Autism Care and Treatment

Nancy Alspaugh-Jackson (818) 705-1625
Buy 2 tickets to Denim & Diamonds, receive 2 tickets half off

Barry's Ticket Service

Joe Page, (818) 990-8499, ext. 1156
10% off everything

Beauty Collection

Lucinda Maestas, (818) 225-9424
10% off to Chamber Members

Bella Skin Institute

Anna Guananche, M.D., (818) 225-0117
10% off (not good with any other offer)

Berkner Mobile Notary Service

Phil Berkner, (818) 591-7445
\$5.00 off notarization

Alan Berkowitz, Ph.D.

(818) 223-8670
10% off psychological services

BetterMen.org

Wayne M. Levine, M.A., (818) 879-1600
20% off individual coaching services

Blue Table

Gina Marcione, (818) 222-5195
10% discount

Matt Bogosian, Family Law Attorney

(818) 319-2339
Free initial consultation to Chamber members & referrals

C-Zero Consulting

Richard Blackledge, (310) 808-4916
Free initial consultation & Recommendations thru 2009-10

Calabasas Pharmacy

Brenda Johnson R. Ph., (818) 223-8656
5% off all merchandise & prescriptions

Calabasas Self Storage

Leann Miller, (818) 880-6060
One month free

Canoga Park Heating & Air Conditioning, Inc.

Noam Sharf, (818) 348-4765
10% off parts, installation & service

Canon Business Solutions

John Malone, (818) 871-6714
10% off all systems and solutions

Carnahan & Associates

Tom Carnahan, (818) 884-1500
Donation to charity of your choice

Catering by Falzone

Pat Falzone, (805) 368-1815
10% off catered services

Chase Bank, Calabasas

Jason Fowler, (818) 222-1012
Annual fee waived for 1st year on business line of credit

College Pathways

Steve Burleigh, (818) 223-9089
10% off full service admission package

Consolidated Disposal Service

General Manager, (818) 341-4746
10% off all new customers

CorpNet Incorporation Services

Cindi Sokoloff, (888) 449-2638
\$25 off all purchases; coupon code:chamber-25D

Country Inn & Suites by Carlson

23627 Calabasas Rd., (818) 222-5300
Preferred Corporate Rate

Crumbs Bake Shop

Harley Bauer, (818) 225-9013
15% off

Courtyard Salon

23645 Calabasas Road
Ashraf Rezaie, (818) 222-9252
10% off products and services

David Emanuel Real Estate

(818) 621-9141
1% off commission price when listing your home

Designs of the Interior

Karen Shoener, (805) 418-1890
10% off on all purchases

DJW Design

Diana LaPointe, (818) 730-7215
20% off, one-time only

Drivers Ed Direct

Eric Creditor, (800) 728-1048
\$15 off online drivers ed. or drivers training;
use code "CALCHAM"

Echo Malibu

Karen Rubenstein, (310) 589-2090
Scholarships offered

Eden Surgical & Wellness Center

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Free consultation

Evan Ashcraft Foundation

Jane Bright, (818) 703-2026
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Fido Fitness

Catherine Cobb, (818) 871-0753
Certificates for varied services

FIX

Rebecca Giles, M.D., (310) 456-5350
20% off Skinscription menu services

Florentyna's A Fine Flower Company

Shirin Paidar (818) 222-2446
10% off any arrangement or gift item

Foreclosure Express

Eric Mirzaian, (818) 878-0254
50% off trustee fees / 20% off other services

Good Nite Inn

Randall Boyd, (818) 880-6000
Special Rate Code GNICORP

Graphic Sales West, Inc.

Randall H. Pelter, (818) 704-0234
10% off first order

Greathouse Law Firm

Janet Greathouse, (818) 735-0626
20% off all legal services

Greg's Handyman Service

Greg Rader, (818) 340-8284
20% discount off hourly rates

Hidden Chateau & Gardens

Jill Milligan, (818) 610-3228
10% off any purchase

Huntington Learning Center

Mike Kent, (818) 716-0050
\$50 off a Diagnostic Evaluation

In & Out Painting

Joseph Balsano, (818) 880-1447
10% discount

Inner-I Security In Focus

David Scola, (818) 704-1337
10% off any new security system

Jersey Mike's Subs

Lisa & Joe Sutter (818) 880-2600
10% off all purchases

Kevin Lubera Photographer

(818) 679-9768
10% discount

LA Pro Forms Printing

Marc Covert, (818) 775-9500
10% off first order

Law Offices of A. Singer & Associates

Anne Singer, (818) 597-7700
Reduced hourly rate

Lewis R. Landau, Attorney at Law

(888) 822-4340
Complimentary initial consultation

Leonis Adobe Museum Gift Shop

Doris Butler, Manager, (818) 222-6511
10% off all purchases

William Mitchell Margolin, Attorney at Law

(818) 999-4529
1-hour free consultation

Masterpiece Dance Theatre

Golden Kosciuk, (818) 257-2001
10% off "series" purchases, per person

McAllister Office Pavilion

Sally Desmond, (818) 591-3200, x 117
Promo price for Herman Miller Aeron and Mirra chairs

Mi Piacce Italian Restaurant

The Commons at Calabasas, (818) 591-8822
15% off lunch

MMP Printing & Digital Graphics

Pamela Berg, (818) 891-8282
10% off all products & services

Montessori of Calabasas

Dehini Wiratunga, (818) 222-0232
\$100 discount on registration fee for chamber members

New England Financial, A MetLife Affiliate

Matthew Pime, (818) 999-2800
Complimentary retirement income analysis

New Level Resources

Laura Bachrack, (818) 584-5405
Free consultation

NOW Messenger Service

Jeff Sommer, (818) 774-9111
First local delivery free (up to \$50 value); open an account
& receive a 15% discount for 60 days and 5% thereafter

On Graphics Design Associates

Jeff Oliver, (818) 591-0033
One time discount on creative services

Payroll Plus

Jim Meadville, (818) 772-4530
No set-up fee

Pests R Us

Harold Matthews, (818) 340-4286
10% discount

PGM Technical Services

Michael Ebbeson, (818) 887-2406
10% off hourly rates

PHILLIPS Law Office

Carolyn Phillips, (818) 331-1700
One-hour consultation for Chamber members at no charge

Pierce Brothers Valley Oaks-Griffin Memorial Park

Erin Hickey, (818) 889-0902
10% off any services

Preferred Searches

Michelle Rubin, (818) 880-5775
10% off standard fee

Quality Parking Service

Ben Akbary, (818) 382-6699
10% discount on valet parking

Rambling Rose Floral & Events

Linda Lee, (818) 347-7774
10% off all local orders

Anita Rathee, D.D.S., M.P.H.

(818) 348-8898
"Get to Know Us Special"

Raymond James & Associates, Inc.

Jeff Blum, RPC, (805) 373-5682
Complimentary business needs analyses

RC Digital Design

Richard Chudy, (818) 702-0879
20% off design services, first order only

Red Ginger Sushi & Thai

Nokkie Phonpiamoin, (818) 591-8055
15% off food purchase (excludes all beverages, alcohols,
Happy Hour pricing). Not valid with other offer.

Renewal Spa & Nails

Mary Ha & Kirstie Ngo, (818) 223-8696
10% off on services over \$35

Resource 4 Signs

Mark Miller, (818) 347-7500
10% discount

RMS Direct, Inc.

Saleem M. Saleem, (818) 707-2625
Special Discounts for Chamber Members

Schnitman Chiropractic

Roni Schnitman, D.C. (818) 224-4034
20% discount on chiropractic services.

Silverstone Consulting

Robert Silverstone, (310) 359-8482
20% discount on initial transaction

Lawrence G. Simons, O.D.

(818) 871-9898
10% off eye examinations and eyewear

Souza & Associates, Inc.

Jacqueline Souza, (818) 223-9647
Free consultation

SRO Business Solutions, Inc.

Susan Orgen, (818) 591-2222
1st hour free bookkeeping services

Take Shape for Life

Jami Taguchi, (818) 585-4403
20% off services to Chamber members

Tapis Rouge Events

Erika Wirkkala, (818) 425-0998
15% reduced fee

Team Play Events

Jamie Rose Plum, (818) 889-3336
10% discount on all event equipment

Torgan-Beard-Fernandez Dental Group

Nancy Davis, (818) 225-0046
10% courtesy discount

Trinity Salon & Spa

Sophia Corbett, (818) 340-6693
10% off to members

Vibrance Health Services

Dr. Darren Clair (818) 255-7544
20% off all purchases

White House Properties

Deanna Shapiro, (818) 222-2424
Call for member discount

Wilmes-Reitz Psychological

Joyce Wilmes-Reitz, (818) 591-8270
One free session for Chamber Members

Wink Optometry

Matthew Alpert & Josh Corben, (818) 222-9465
10% off all services and eyewear

Malibu/Lost Hills Sheriff's Station

LEROY D. BACA, Sheriff

Community Crime Prevention Tips

HOLIDAY SAFETY

Tips For Safe And Happy Holidays

This holiday season, don't let the spirit of giving lull you into giving burglars, muggers, and pickpockets a better chance to do their dirty work. Crooks love the holidays as much as everyone else, but chiefly because it's an opportuno time for crime.

Homes jam-packed with glittering gifts. Stores, malls and downtown streets teeming with unsuspecting shoppers. People rushing around, stressed out and careless, looking for last-minute gifts, trying to get everything done. It's enough to make a crook giddy with holiday joy. Here are some tips on how to celebrate safely this holiday season:

If you're traveling

- ◆ Get an automatic timer for your home interior lights.
- ◆ Ask a neighbor to watch your home, park in the driveway from time to time.
- ◆ Have your neighbors pick-up your mail and newspapers. If it piles up, it's a sure sign you're gone.

If you're out for the evening

- ◆ Turn on lights and a radio or TV so it looks like someone's home.
- ◆ Be extra cautious about locking doors and windows when you leave, even if it's just for a few minutes.
- ◆ Don't display gifts where they can be seen from outside.

If you're shopping

- ◆ Stay alert and be aware of what's going on around you.
- ◆ Park in a well-lighted space and be sure to lock the car, close the windows and hide shopping bags and gifts in the trunk or out of sight.
- ◆ Avoid carrying large amounts of cash; pay with a check or credit card whenever possible.

A Tradition of Service

- ◆ Deter pickpockets and purse-snatchers. Don't overburden yourself with packages. Be extra careful with purses and wallets. Carry a purse close to your body, not dangling by the straps (fanny packs are great). Put a wallet in an inside coat or front pants pocket.
- ◆ Shopping with kids? Teach them to go to a store clerk or security guard if you get separated.

If a stranger comes to the door, beware

Criminals sometimes pose as couriers delivering gifts. And it's not uncommon for people to try to take advantage of others' generosity during the holidays by going door-to-door for charitable donations when there's no charity involved. Ask for identification and find out how the funds will be used. If you aren't satisfied, don't give. Help a charitable organization you know and like instead.

Last but not least, don't let holiday stress get the best of your holiday spirit. Make time to get together with family, friends and neighbors. And think about reaching out in the spirit of the season and helping someone who's less fortunate or lonely.

Do your part to make the holidays a safe and happy time for everybody - except criminals.

Take a holiday inventory

The holidays are a good time to update -- or create -- your home inventory. Take photos or make videos of items and list descriptions and serial numbers. If your home is burglarized, having a detailed inventory can help identify stolen items and make insurance claims easier to file. Make sure things like TV's, VCR's, stereo equipment, cameras, camcorders, sports equipment, jewelry, silver, computers, home office equipment and power tools are on the list. Remember to check it twice!

If you have any questions, please contact Deputy Shawn Brownell at (818) 878-5506.